



Horizon Hammond
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Wednesday, 30 April 2003

Brett Burke
Australand
PO Box 4555
Richmond East 3121

RE: QUOTE AND DESIGN FOR HORIZON SHADE SAIL

Dear Brett,

Thank you for the opportunity to provide a design and quotation for the shade sails at GMC in Tullamarine.

The design we propose for the shade sail is a hyperbolic design. They utilise less steel and have, in our opinion, an increased visual effect than other options.

Notes on Structures

Posts are constructed of 139.7 x 3.5 Galvanised Steel and will be powder coated in a colour of your choosing. Being made from galvanised steel, the posts will not be subject to rust as will non galvanised steel. Finally, all connection points are welded which is far more reliable than using bolts through the steel that are prone to metal fatigue and the post will be set in 600Øx1500 (deep) concrete footings.

Included in this quote is allowances for Form 13 certification, site assessments and all EBA allowances.

Notes on Fabric

Ferrari 502

Where customers are looking for a waterproof shade sail solution (i.e. Carports, house extensions, entertaining area etc) then we will be using our acrylic coated PVC, Horizon 502. Such membranes boast a fully welded construction, huge range of colours, and exceptional cleanliness due to the fabric's ability to resist soiling. It comes with a 5-year pro rata warrantee on the material.

HORIZON SAILMAKERS

Cost Summary

As requested, I have produced two sets of costs based on the structures being freestanding or utilising the building for fixing points. As the sail is quite small, I see little issues going forward with attaching to the buildings and this will save on costs significantly.

The price of the solution will be:

Option 1	Attached to building	\$x,xxx plus GST
Option 2	Freestanding	\$x,xxx plus GST

To proceed simply complete the attached Purchase Order and fax or mail back with payment method for the deposit. If you have any further questions, please do not hesitate to call. For more ideas, you may visit our website at... <http://www.horizonsails.com/shadesailshome.htm>.

Best Regards,



Simon Hammond
General Manager

NB:

- Horizon Sailmakers offer a 5-year warranty on workmanship covering structures
- Manufacturers warranties on fabrics apply
- No warranty given for damage caused to incorrectly located underground services, and also those not brought to our attention by the client.